



PARTNERSHIPS WITH GLOVERPRIEST

# Conveyancing your clients can rely on

For estate agents, brokers, housebuilders and advisers:  
clear advice, dependable communication and a smoother  
move for every client you introduce.

Work with us



4.9/5

from 4,033 independent reviews



YOUR PARTNERSHIP CONTACT

**Natalie Parboo**

Business Development Executive

# Conveyancing partnerships across the property sector

We work with organisations and professionals who want their clients to receive clear, dependable conveyancing support. Every partnership is shaped around the business, its clients and the type of property work involved.

4.9/5

ReviewSolicitors rating

4,033

independent reviews

7

Midlands offices

130+

people across our team

01

## Estate agents

Help buyers and sellers move forward with an experienced conveyancing team that understands how important communication and transaction momentum are to your business.

Sales and purchases

Leasehold

Auctions

02

## Mortgage brokers and IFAs

Give clients a clear route from mortgage advice to the conveyancing work, with support across purchases, remortgages and more specialist property transactions.

Remortgages

Buy-to-let

Shared ownership

## A relationship shaped around your clients

From an initial introduction to an ongoing panel relationship, Natalie helps connect each organisation with the appropriate conveyancing team.

# Support shaped around the organisation

03

## Housebuilders

Work with conveyancing teams that understand new-build transactions, reservation periods, developer documentation and the importance of keeping purchasers informed.

04

## Property developers

From individual developments to ongoing working relationships, we can discuss conveyancing support shaped around the development, its purchasers and the work involved.

Off-plan

Plot purchases

Panel appointments

05

## Housing associations

Support purchasers through shared ownership, leasehold and other property arrangements with clear advice from experienced property teams.

Shared ownership

Leasehold

New-build

06

## Professional advisers and referrers

Connect clients who are buying, selling or refinancing property with an established conveyancing firm and the team suited to their transaction.

Purchases

Remortgages

Transfers of equity

# Established expertise. Connected capability. Human service.

## One connected firm

Seven offices and more than 130 people give us meaningful regional capacity while keeping local relationships at the heart of the service.

### 01 Broad conveyancing experience

Experienced teams across residential conveyancing, with face-to-face and remote support available.

### 02 Property confidence

CQS-accredited conveyancing and membership of more than 140 UK mortgage-lender panels.

### 03 A direct route to the right team

Natalie helps connect each organisation and introduction with the appropriate service or office.

### 04 A long-term view

Relationships built around shared expectations, thoughtful communication and a strong client experience.

### 05 Heritage with momentum

An established firm with roots traceable to 1749 and independently collected client feedback.

## Every introduction carries your reputation

When you introduce a client, their conveyancing experience becomes part of the relationship they already have with your business. That trust deserves care.

Our teams combine clear communication, practical conveyancing advice and a personable approach. We take time to understand what matters to your organisation as well as what each client needs.

# Support for more than one kind of move

Select a service to see where our conveyancing teams can help, then start a conversation with Natalie.

01

## Sale and purchase

Support for clients buying, selling or doing both, including freehold and leasehold transactions.

02

## New-build conveyancing

New-build and off-plan purchases, including developer documentation and the transaction timetable.

03

## Remortgages

Support when a client moves lender, changes borrowing or remortgages an existing property.

04

## Transfers of equity

Conveyancing where an owner is added to or removed from the legal title.

05

## Shared ownership

Support with shared-ownership purchases and the additional documents involved.

06

## Leasehold property

Leasehold sales and purchases, with advice on the lease and supporting information.

07

## Buy-to-let

Property conveyancing for landlord purchases, sales and remortgages.

08

## Auction conveyancing

Time-sensitive support for clients buying or selling property through auction.

09

## Plot and development purchases

Purchaser conveyancing for individual plots, new-build and off-plan transactions.

Work with us

# Local teams. Connected capability.

Our seven Midlands offices bring together local relationships and the capacity of a larger firm. Work can be directed to the appropriate team, with support available face-to-face or remotely.

## Capacity with professional safeguards

With multiple offices and conveyancing teams, GloverPriest may be able to support different parties within the same transaction through separate teams, subject to conflict checks and our professional obligations.

It is not possible in every case, and the relevant teams will confirm the position for an individual transaction.

[Start a conversation](#)

- Kings Heath
- Lichfield
- Market Harborough
- Quinton
- Stourbridge
- Tamworth
- Wellingborough

Seven offices across Birmingham, Staffordshire, Leicestershire and Northamptonshire.

# Start with the conversation, then shape what works

There is no one-size-fits-all route. The first step is understanding your organisation, your clients and the kind of conveyancing support you want to explore.

01

## Start a conversation

Tell Natalie about the organisation, its clients and the type of support required.

02

## Shape the relationship

We will discuss priorities, likely work, communication and how the teams can work together.

03

## Connect clients with the right team

Once established, introductions can be directed to the appropriate GloverPriest service or office.

# Confidence built over time

GloverPriest combines long-standing legal heritage with strong independent client feedback and recognised conveyancing standards.

★★★★★

# 4.9

from 4,033 independently collected reviews

CQS

Accredited conveyancing

SRA

Authorised and regulated

1749

Heritage traceable to 1749

140+

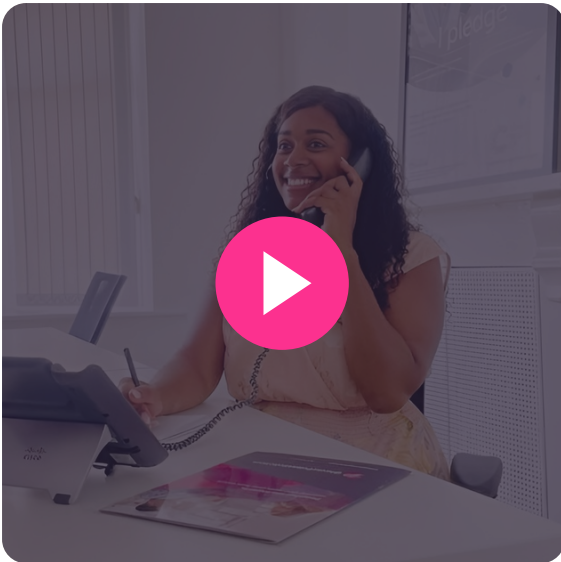
UK mortgage-lender panels

# Relationships are better told in her own words

Watch Natalie's story or listen to the full conversation about her move from sales into business development and the long-term relationships behind her work.

WATCH

## From Sales to Business Development



Watch on YouTube

Scan or click to open

LISTEN

## Natalie Parboo's journey

Legally Heard

PODCAST



Listen on Spotify

Scan or click to open



YOUR PARTNERSHIP CONTACT

# Meet Natalie Parboo

BUSINESS DEVELOPMENT EXECUTIVE

Natalie works with businesses to understand their priorities, connect them with the right GloverPriest teams and build relationships designed to last. Her role spans new business, account relationships and partnership development, with a particular understanding of the property sector.

“The aim isn’t simply to bring in new work; it’s to build connections that are mutually beneficial and sustainable.”

NEW BUSINESS

0345 646 1206

Work with us

# Partnership FAQs

Every organisation and conveyancing matter is different. These answers are a starting point for the conversation.

## 01 Who can work in partnership with GloverPriest?

We welcome conversations with estate agents, mortgage brokers, IFAs, housebuilders, property developers, housing associations, lenders, accountants, advisers and other professional organisations. Each relationship is shaped around the organisation, its clients and the support required.

## 02 What types of conveyancing work can we introduce?

Introductions can cover sales and purchases, remortgages, transfers of equity, shared ownership, leasehold property, buy-to-let, auction conveyancing and new-build or off-plan purchases. Natalie can connect each enquiry with the appropriate conveyancing team.

## 03 Can GloverPriest support clients outside the Midlands?

Yes. Our offices are based across the Midlands, and many conveyancing matters can be handled remotely. Whether we can assist will depend on the work involved and the client's circumstances.

## 04 Does GloverPriest handle new-build conveyancing?

Yes. Our conveyancing teams advise purchasers on new-build and off-plan transactions, including developer documentation and the legal steps between reservation, exchange and completion.

# Partnership FAQs

Every organisation and conveyancing matter is different. These answers are a starting point for the conversation.

## 05 Is GloverPriest on mortgage-lender panels?

GloverPriest is on more than 140 UK mortgage-lender panels. Panel membership can vary by lender and matter, so the relevant team will confirm the position for an individual transaction.

## 06 Can different GloverPriest offices act within the same transaction?

With multiple offices and conveyancing teams, GloverPriest may be able to support different parties within the same transaction through separate teams, subject to conflict checks and our professional obligations. It is not possible in every case.

## 07 How do we discuss a developer or housebuilder panel appointment?

Start a conversation with Natalie about the development, purchaser journey and support required. She will involve the appropriate property teams so both organisations can explore whether the relationship is a suitable fit.

## 08 Who will manage our relationship?

Natalie Parboo is the first point of contact for partnership conversations. She works across new business, account relationships and partnership development, connecting organisations with the right GloverPriest teams.



A RELATIONSHIP WORTH BUILDING

# Let's explore what working together could look like.

Tell Natalie a little about your organisation and what you would like to explore. She will contact you to discuss how GloverPriest may be able to support you and your clients.

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Call 0345 646 1206



Scan to work with us

## New Business

0345 646 1206



GloverPriest Solicitors Limited is authorised and regulated by the Solicitors Regulation Authority, No. 597426.

Conveyancing Quality Scheme accredited. Membership of lender panels can vary by lender and matter.